



# Woodrush High School

## Easy, Secure, Remote Access

Woodrush High School is an academy for students aged from 11 all the way through to their GCSE examinations and the sixth form. An outstanding school in Worcestershire, the academy is committed to ensuring their students receive the excellent education that they deserve. With 1,000 students and 200 staff, all of whom use the computer systems, the organisation is heavily reliant on their IT systems for day to day tasks.

### The Problem

On becoming an academy in 2010, the organisation's arrangement to use a system for providing remote access to report writing within the school management system had terminated. At the same time, the previous system had proved to be troublesome, while also requiring a two-factor authentication token. Peter Coates, who maintains the school's IT systems, commented that "Many users just kept their tokens with their laptops, which really defeated their purpose in terms of security."

### The Requirement

Teaching staff under pressure at the end of each term needed simple, secure access to the management system so that reports could be written at the most convenient time and place. Therefore a low maintenance solution to enable seamless, secure access to school systems was required. The chosen system also needed to show excellent value for money.

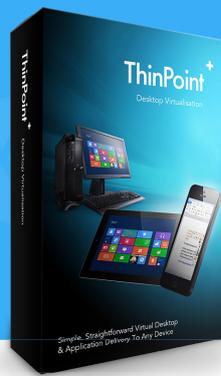
### The Evaluation

Peter researched and evaluated a number of solutions in the market. These included Citrix CAG/VDI, Frog Remote Access and various two-factor authentication products.

Cost and licensing structure were the main reasons for rejecting these products. Concurrent licensing just didn't seem to be an option. Peter said that "Other solutions didn't support concurrent licensing - they all wanted a licence for each and every possible user, or for all users on a branch of the AD structure." These approaches simply made these products too expensive.

Peter was also looking for a product that was easy to maintain, so a product that required installation on any PC the user wanted to use in order to access the MIS was a non-starter.





## The Choice

ThinPoint™ from NetLeverage™ was chosen. Peter said "Trustco got in touch just at the right time to introduce ThinPoint. They had the product knowledge to support us through a very successful trial and roll-out."

ThinPoint was found to be really easy to deploy and its cost and concurrent licensing model made it the obvious choice. The biggest benefits of the solution turned out to be the ease of installation and very simple application publishing.

Peter pointed out that there were additional benefits too. "Although we haven't tested them yet, the Print Point facility (which allows local printing in line with user permissions) and the ability to enable Apple Mac systems to connect will prove useful." He added that "It's great that the encrypted communications leave no trace on the host machine, and that there is no installation required on the client computer."

Management and staff perception was good too. The new system was found to be easy to use, particularly with its ability to provide a secure session and two factor authentication with nothing but a simple, standard USB memory stick. Staff have been very positive, and there's been no new training requirements since they just use the same application interface that they're used to using within the school's network.

## The Conclusion

"We're delighted with the ThinPoint product, and the support we've had from Trustco and NetLeverage has been very effective and timely" said Peter. "ThinPoint has provided us with a solution which is easy to manage, easy to use and needs no staff retraining. The product has delivered a cost-effective solution which means that staff can effectively and efficiently work whenever and wherever is most convenient."

## Trustco Plc

Trustco Plc provides independent technical advice and buying services for Information Technology solutions that best meet their clients' needs. Since 1998 Trustco has become the IT Reseller of choice to many successful companies.

## ThinPoint™

- Easy to implement
- Simple app publishing
- Client install not required

---

"We're delighted with the ThinPoint product, and the support we've had from Trustco and NetLeverage has been very effective and timely."

---

"ThinPoint has provided us with a solution which is easy to manage, easy to use and needs no staff retraining. The product has delivered a cost-effective solution which means that staff can effectively and efficiently work whenever and wherever is most convenient."

---

"Trustco had the product knowledge to support us through a very successful trial and roll-out."

## Trustco Plc

12 Riverside Business Centre  
Brighton Road, Shoreham by Sea,  
West Sussex, BN43 6RE

Telephone 0844 880 1999



Trustco plc